



# ANTHONY CHAINE

## SHORT BIOGRAPHY

**Keynote Speaker Anthony Chaine has had an impressive career in the corporate business world where he realized incredible accomplishments in sales, management, and global leadership. Anthony has been recognized as an outstanding speaker that captivates his audience in the sales, leadership, and motivational space.**

Anthony Chaine is a corporate coach, trainer, and keynote speaker. He holds a B.A in General Management, an MBA, and has a 20 plus career as top sales executive that managed large sales force that spans the globe within the fintech industry. He is currently the CEO of Elite Sales leadership Consulting.

Prior to that, he was Vice President of Sales for several multi-billion dollar Fortune 500 global companies. He has experience building a global sales force, growing exponentially corporate revenue, building brands, expanding markets, developing winning strategies, and creating a collaborative organizational structure.

He accomplished exceptional results in industries ranging from fintech payment ecosystems, banking, advertising, B2B, and large luxury retailers. Anthony has consistently delivered outstanding results and has received several National Sales Awards. Including being nominated to Chairman Club and President Club for first-class leadership. He has traveled and worked in Europe, Asia, Latin America, The Middle East, and Africa.

Anthony's keynote messages, workshops training, style, and humility allow his audience to think, reflect, connect, and take action on learned material. He has a way to communicate with people at a deeper level that triggers their inner desires to improve, evolve, and attain greatness. That is why many businesses are turning to Anthony for a practical and inspirational impact that lasts.

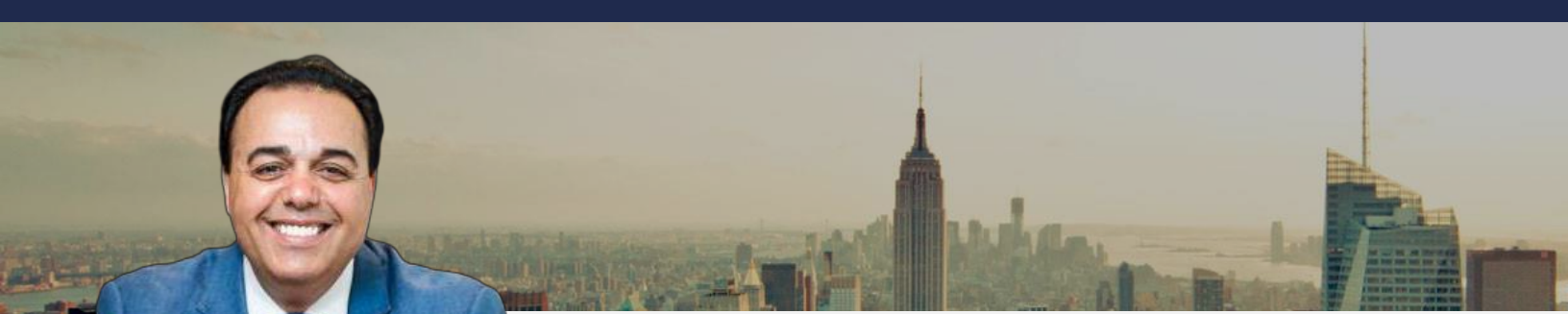


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# ANTHONY CHAINE

## LONG BIOGRAPHY

**Keynote Speaker Anthony Chaine has had an impressive career in the corporate business world where he realized incredible accomplishments in sales, management, and global leadership. Anthony has been recognized as an outstanding speaker that captivates his audience in the sales, leadership, and motivational space.**

**He is a master in connecting and inspiring his audiences while leaving them with actionable, useful lessons, ideas, and insight that can be implemented at once.**

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Prior to that, he was Vice President of Sales for several multi-billion dollar Fortune 500 global companies. He has experience building a global sales force, growing exponentially corporate revenue, building brands, expanding markets, developing winning strategies, and creating a collaborative organizational structure.

Before that, he was Vice President of Northeast, for a global Fortune 500 corporation, where he led several large sales divisions to leapfrog their sales quotas. He accomplished these goals by training, coaching, and motivating salespeople on the strategies and techniques that produce consistent, exceptional results. Throughout his career, Anthony has transformed and elevated numerous underperforming sales teams to become epic performers.

He accomplished exceptional results in industries ranging from fintech payment ecosystems, banking, advertising, hospitality, direct sales, and business-to-business enterprise sales for several multi-national companies, as well as start-ups. Anthony has consistently delivered outstanding results and has received several National Sales Awards, including being nominated to Chairman Club and President Club for first-class leadership.

With his impressive success in sales, management, and leadership, Anthony has been able to establish himself as an authority in sales and sales management. He has traveled and worked in Europe, Asia, Latin America, The Middle East, and Africa.

Anthony is passionate about training, coaching, educating, and mentoring sales leaders to retain employees, win higher customer loyalty, increase profits, and market shares. Anthony has written several must-read business books. "High-Performance Selling," is a book that educates sales professionals and sales executives on how to build sales organizations that outperform industry norms while working harmoniously internally and externally by attracting new customers and retaining talent.

Anthony's keynote messages, workshops training, style, and humility allow his audience to think, reflect, connect, and take action on learned material. He has a way to communicate with people at a deeper level that triggers their inner desires to improve, evolve, and attain greatness. That is why many businesses are turning to Anthony for a practical and inspirational impact that lasts.



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